# SERVICE PROVIDER OPPORTUNITY

## INTRODUCTION

TerraClear offers solutions that free farmers from their rock problems. TerraClear's Rock Picking service gives farmers who don't have the time, labor, or just want to ensure that the job gets done right, the ability to focus on other priorities while still protecting their expensive equipment from rock damage. TerraClear is the best solution on the market today, as we identify and pick more rocks than any other solution available.

## SERVICE OPPORTUNITY

We designed our rock picking service model to deliver unbeatable value to farmers while ensuring service providers can run a predictably profitable business. Our team facilitates job sourcing in essential regions, enabling you to expand your service business by discovering and assisting new farmers. Additionally, we provide sales and marketing tools so you can focus on building relationships and delivering exceptional service.



# BY FIELD DENSITY



**SPARSE** 

112 Acres

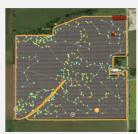
1.3 Hours

\$260 Revenue

#### REVENUE PER JOB

### \$200/ quoted hour

Job time estimates are based on field size and rock density as determined by our Rock Map, and then quoted based at a rate of \$200/hour. For example, a 3-hour job on one field will be quoted and paid at \$600.



**MEDIUM** 

128 Acres

3.1 Hours

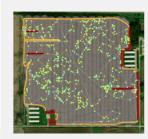
\$620 Revenue

# **TOTAL REVENUE\***

\$40,000 - \$119,000

(6 weeks @ 2k acres/week - 12 weeks @3k ac/week)

\*All revenue projections are based on TerraClear's in-field experience delivering the service; they are estimates and not guarantees. Individual service providers will realize different values depending on operator efficiency and actual acres served.



**DENSE** 

128 Acres

6.2 Hours

**\$1,240** Revenue

#### RESELLING OPPORTUNITY

All service providers are also given an opportunity to resell TerraClear rock maps and rock picking services. To learn more about reseller terms please email heidi.lindsley@terraclear.com

# **CONTACT US TO LEARN MORE!**



**(**712) 513-2809



info@terraclear.com

