



WELCOME TO MEDLINE



Your Guide to Post-Acute Services



Easy Online Ordering at medline.com

Want to save time buying supplies? It's easy to get started.

1. Go to medline.com and click on Register in the upper right corner.
2. Fill out the form.
3. You're ready to shop.

Online tutorials and recorded webinars help you navigate the system. If you still have questions, ask your Medline representative about our personalized live webinars.

Log on now and start shopping today.

THANK YOU FOR CHOOSING MEDLINE.

Healthcare is moving toward a more patient-centered system with greater accessibility and efficiency. We're here to help you stand out as a preferred partner.

What sets us apart?

Our unique insight means we identify trends and strategize solutions. We help you stay ahead of the curve so you can meet and exceed your clinical and business goals.

Look to us for the tools you need to report quality data to hospitals, confidently care for high acuity patients, achieve lower readmissions, and attain and keep high satisfaction ratings.

We are proud of the value we bring through quality management solutions and reliable products. Together, we can craft the right solutions to help you achieve success.

Our promise is to help you:

- » Reduce costs
- » Increase quality outcomes
- » Drive revenue



BUSINESS SOLUTIONS

abaqis® Quality Management System

Comply with federal and state regulations, monitor and improve your readmission rates, enhance patient and family satisfaction and manage QAPI processes.



Daylight IQ® by COMS Interactive

Identify changes in a resident's condition through a series of integrated protocols using this disease care management software. Helps reduce readmissions and reduce premature mortality rates.



INTERACT® eCurriculum

Reduce potentially avoidable hospitalizations with this online training program that helps prevent conditions from becoming severe, helps you manage select acute conditions right in your facility, and assists with advance care planning.



SmartCare™

Reduce hospital readmissions and increase patient satisfaction. This system gives patients access to care 24/7 for emergent and non-emergent issues through the use of a one-button wireless device. Patients connect in real time with a trained professional.



SMARTAUDIT™

Prepare for audits and avoid fees for non-compliance with this online data system. Reporting capabilities and access to real-time data help address deficiencies and improve efficiencies.



SmartSupply

Improve clinical outcomes by analyzing your supply spend based on diagnosis. Compare national and state benchmark averages, track outcomes and make improvements where you need them.



● Nursing Home ● Home Health
● Assisted Living ● Hospice

STAFF EDUCATION & RESOURCES

Medline University

Your source for free continuing education. Over 250 courses for nurses, nursing home administrators, nutritionists, and CNAs. Check us out at www.medlineuniversity.com.



Educare Hotline 1-888-701-SKIN

Clinical experts provide real-time insight on correct product usage. Staffed Monday through Friday from 8 am to 5 pm CST.



Medline University



Medline University Select

Upgraded access to additional online continuing education. Over 575 courses tailored for the post-acute and assisted living markets. Includes mandatory courses that satisfy all OSHA, CDC and HIPAA requirements.



CLINICAL SOLUTIONS

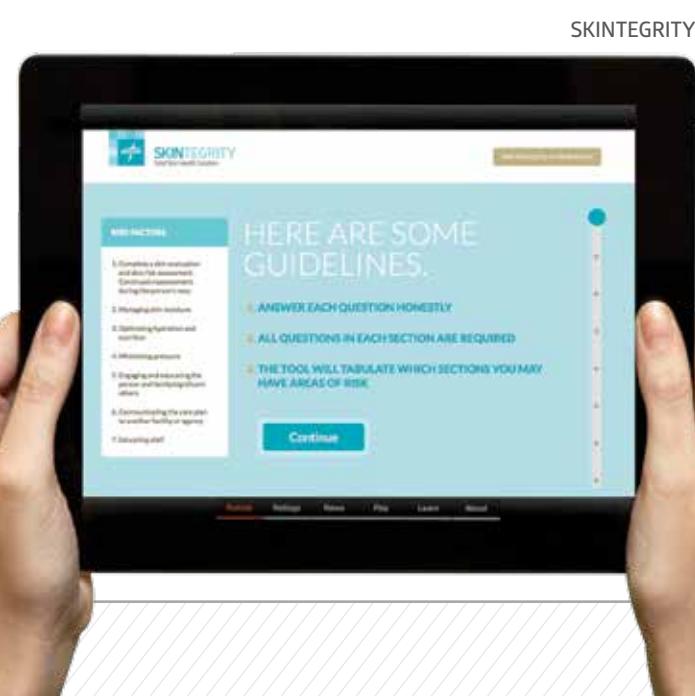
SKINTEGRITY™

A comprehensive skin management program – from prevention to treatment – that emphasizes standardization of care across the continuum. It combines customized education, evidence-based products and ongoing outcomes management.



Falls Management Program

Reduce risk for falls and injuries through evidence-based safety products, education and resources in compliance with industry standards.



SKINTEGRITY

Safe Patient Handling Program

Comprehensive safe patient handling options for use in different parts of your facility. Lifting equipment and stand assists give caregivers safe and secure support for lifting, transferring and ambulating patients.



Hand Hygiene

Help increase hand hygiene compliance rates with bundled products and training on proper hand hygiene procedures.



CNA Continence Management Program

CNA staff education to help manage residents with incontinence. Program includes sizing tools, educational posters for staff, product selection guide and patient education guides.



● Nursing Home ● Home Health
● Assisted Living ● Hospice

PRODUCT ORDERING PROGRAMS

Assisted Living Resident Care Program

Make trips to the store a thing of the past. Residents order personal healthcare supplies from an easy-to-use catalog. Products are delivered to your facility in discreet, resident-specific packaging.



Chronic Care Management Program

Patients leaving your care can continue to order products such as ostomy and diabetic supplies by phone for at-home delivery. We bill payers directly for a seamless process. Our knowledgeable customer service team is also available to answer questions about products and their use.



OPERATIONAL SYSTEMS

EFT (Electronic Fund Transfers/Wire)

Choose the way you want to pay. We accept Automated Clearing House CTX payments with ANSI 820 addenda, ACH payments, and payments through FedWire.



Medline Insight

Use this web-based spend-management system to track and analyze medical supply spend. Allows you to compare budgeted numbers to actual purchasing.



Customized Shipment Scheduling

Let us know which day of the week you choose for shipping products, and we'll hold all your orders until then. Saves on shipping costs.



ParScan

Make smart decisions about tracking inventory and managing spend with this handheld scanning system. Download data to medline.com for analysis and reporting.



Oversight Rules Management

No need to double-check every order. Oversight Rules Management recognizes your specific parameters. So you only check orders when they don't meet your criteria.



Collaborative Business Reviews

Quarterly business reviews to review purchasing and formulary areas to reduce your overall medical supply spend.

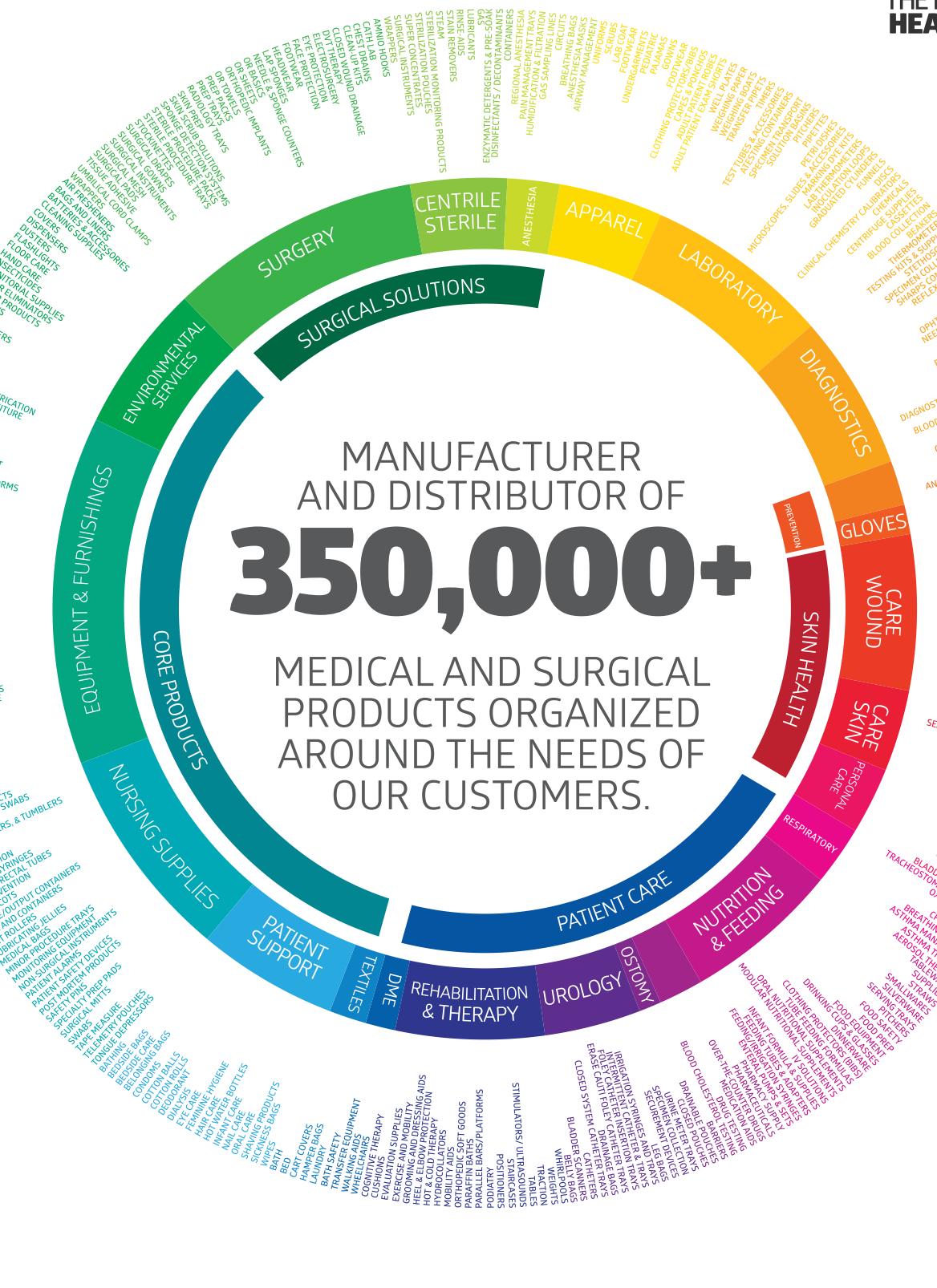


● Nursing Home ● Home Health
● Assisted Living ● Hospice

Ask about our interest-free payment opportunities and our flexible payment terms.

MANUFACTURER
AND DISTRIBUTOR OF
350,000+

MEDICAL AND SURGICAL
PRODUCTS ORGANIZED
AROUND THE NEEDS OF
OUR CUSTOMERS.



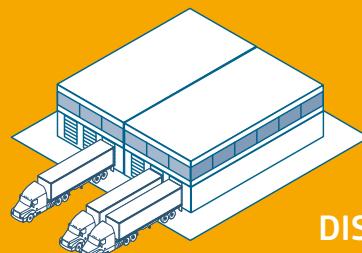
Medline exists to keep healthcare healthy. Privately held and 100% debt-free, we have the freedom and flexibility to develop and manufacture advanced medical products and create innovative healthcare solutions. We're leaders in healthcare distribution. Our supply chain solutions deliver better cost savings and efficiencies.

STRENGTH IN NUMBERS

We Have What You Need

BUSINESS CONDUCTED IN MORE THAN
90 COUNTRIES

\$8 BILLION
IN OVERALL COMPANY SALES



43
DISTRIBUTION CENTERS ACROSS NORTH AMERICA



425+
MEDTRANS TRUCKS NATIONWIDE

12 MILLION
SQUARE FEET OF WAREHOUSING



1,300
CARE-POINTS
SPECIFIC MEDLINE
REPRESENTATIVES

1-DAY SHIP TO **95%** OF U.S. CUSTOMERS

OPERATIONS IN MORE THAN
25 COUNTRIES

13,500 EMPLOYEES
WORLDWIDE

17
MANUFACTURING
FACILITIES
WORLDWIDE



#1
MARKET
LEADING
PRODUCTS
EXAM GLOVES
DURABLE MEDICAL EQUIPMENT
INCONTINENCE

40+ YEARS OF CONSECUTIVE ANNUAL GROWTH IN REVENUE



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